

Gonzalo Muñoz
Trade Commissioner
Embassy of Canada in Chile



Since 1992, Gonzalo Muñoz is the Trade Commissioner at the Canadian Embassy in Santiago, Chile, responsible for business development in the Mining, Aerospace & Defence, Advanced Manufacturing, Chemical Products & Petrochemicals, Ocean Technologies, Plastics and Financial Services sectors. Mr. Muñoz has gained previous private experience in consulting engineering with a company from the United Kingdom and as a Senior Advisor at the Ministry of National Defence of Chile.

He is a graduated geographer from Pontificia Universidad Católica de Chile since 1982, earned a Master's Degree in Political Science from Universidad de Chile in 1987 and a Post-Graduate Degree in Defence Studies from the Chile's Defence College (Academia Nacional de Estudios Políticos y Estratégicos) in 1991.

He has gained large experience while working for the Embassy in Santiago, promoting business between Canada and Chile, developing exports of Canadian goods and services, which are key to Canada's trade development in the region and also assisting Canadian investors into Chile. Canada is the largest foreign investor in Chile's mining sector and an important investor in other sectors of the Chilean economy. During this period of time he has participated in various business training courses in Canada. At this position, he has twice been nominated for the "Ken Sunquist Award for Service Excellence in International Trade" (last in 2016).

He is a Board member of the Canadian Institute of Mining and Metallurgy, Los Andes Branch and a member of the Prospectors and Developers Association of Canada.